



## Letter from Executive Director Michael Stoller

I am delighted to announce that HSC has achieved several "wins" since our last newsletter. We hope our successful advocacy will help New York City's human services sector weather the economic storm and in turn provide support to the clients we serve.

First, at the State level, our work in Albany has brought much-needed changes to the State budget, including restoring \$28 million to stop the proposed one percent across-the-board COLA cut to not-for-profit human service agencies (and maintaining the COLA agreement in future years); preserving the homeless service prevention program, Single Room Occupancy funding, and funds for the homeless intervention program; restoring millions of dollars in child welfare and youth services program funding; and balancing the budget fairly by raising personal income taxes (for a three year period) on New York's top earners. Please [click here](#) for more information about these major victories and others at the State level.

More recently, at the City level, we were pleased to work with Mayor Bloomberg on several initiatives the City is taking to strengthen the not-for-profit community. These initiatives are particularly important during this unsettled economic period and include the development of a standard human service contract; expansion of bridge loans by 150 percent for the next two fiscal years; and provision of a Nonprofit Contract Facilitator at the Mayor's Office of Contract Services dedicated to helping not-for-profits with contracting and funding award issues. Please read more about the Mayor's press conference and initiatives in this newsletter.

As always, we at HSC recognize that none of this work is possible without the support of our members. For the State budget, many of you sent letters, called legislators, held district meetings, and joined us in Albany (sometimes with your clients) to voice your concerns. Also, we could not have done any of this work without the support of

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## Mayor Bloomberg Announces Help for New York City Nonprofits



**Pictured:**  
Michael Stoller and Mayor Michael Bloomberg shake hands as NYU Dean Ellen Schall looks on.

On April 6, the Mayor held a press conference to outline a number of steps the City is taking to support not-for-profits. This package of policies and resources is designed to strengthen the not-for-profit community, particularly during the current economic downturn. HSC is thrilled about these new initiatives - they have been at the forefront of our advocacy agenda - and we will continue to collaborate with the City on these initiatives to ensure their implementation is successful. The initiatives include:

- The establishment of a Not-For-Profit Help Center and new nonprofit assistance website, which provides information specific to nonprofits: [www.nyc.gov/nonprofit](http://www.nyc.gov/nonprofit)
- The implementation of a standard human service contract. The Mayor's Office of Operations will also report on each City agency's overall efficiency in processing contracts, which should improve the speed of the process.
- Internet access to contract status information, which will be updated weekly so nonprofits with City contracts can easily check the status of their contracts. ([Click here](#) to track discretionary awards over \$25K or [click here](#) to track other human service contracts.)
- A new approach to the RFP process.
- The expansion of bridge loans by 150 percent from \$8 million to \$20 million for the next

our HSC Board and Executive Committee, our funders, our staff, and our dedicated members. Many thanks to all of you for your support.

Despite all of our successes, please be aware that our fight is not over! We ask all members and concerned friends of the human services community to prepare for further advocacy battles this summer as we anticipate more reductions to the State budget.

We would love to expand our collective strength and voice - please help us do so by forwarding this newsletter to any potential HSC members. You can click on the box below to forward this newsletter to a friend.

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Many thanks,

Michael Stoller

**ACT NOW!**

Concerned leaders in the nonprofit sector have come together as partners in this time of economic crisis and created a declaration to renew their commitment to public service. **Please join HSC in signing the Declaration, "Forward Together: Empowering America's Citizen Sector for the Change We Need,"** which was organized by The Nonprofit Listening Post Project. [Click here](#) to sign the declaration or get more information.

The One New York: Fighting for Fairness Coalition continues its work to demand that City and State government prioritize protecting the needs of those who need it most. Now, more than ever, government must protect New Yorkers by not cutting AIDS services, child care, child welfare, education, health care, homeless housing, housing, immigrant services, income support, legal services, senior services, youth services and other vital areas. If you have not already done so, **please endorse the One New York Budget Coalition today** by [clicking here](#).

Thank you for your attention and support.

**Advocacy Results**

two fiscal years.

- Increased availability of credit lines to not-for-profits.
- The provision of a Nonprofit Contract Facilitator, Jennifer Walty, who will be dedicated to helping not-for-profits with contracting and funding award issues. She can be reached at [NFPhelp@cityhall.nyc.gov](mailto:NFPhelp@cityhall.nyc.gov) or by calling 311.
- A commitment to working with HSC on the development and implementation of a group purchasing mechanism for not-for-profits.

[Click here](#) to go to the HSC homepage, where you can find links to the official press release containing detailed information on the new initiatives. [Click here](#) for a summary of the initiatives.

HSC is very thankful for the Mayor's recognition of the contributions made by the not-for-profit sector to the City of New York and for his acknowledgement of the sector as an economic engine. We have sent letters thanking Mayor Bloomberg; First Deputy Mayor Patricia Harris; Deputy Mayor for Health and Human Services Linda I. Gibbs; and Marla Simpson, Director of the Mayor's Office of Contract Services, for their efforts around these initiatives and encourage you to do the same.

## News on the New York State and City Budgets

### New York State Budget

On April 3, 2009, the State passed the FY09-10 Enacted Budget worth a total of \$132 billion. This budget closes a projected General Fund gap of \$17.65 billion by making \$5.1 billion in spending cuts, raising \$5.2 billion in revenue, and using \$1.1 billion in one-time revenues and \$6.2 billion in federal stimulus dollars passed by Congress in the American Recovery and Reinvestment Act (ARRA). If you are a member, you can click on the following link to go directly to the HSC "Members Only" section of our website to view our [summary of the enacted State budget](#).

### New York City Budget

On May 1, Mayor Bloomberg presented his FY 2010 Executive Budget. If you are a member, you can click on the following link to go directly to the HSC "Members Only" section of our website to view our [proposed City budget](#) and a spreadsheet summarizing key human service budget cuts in City agency programs and City Council funding since FY08.

### New York City Budget Calendar

- **May** - Council Hearings on Executive Budget

In addition to successes at the State and City level highlighted elsewhere in this newsletter, HSC is pleased to cite results in other areas of our advocacy.

Working with the **One New York: Fighting for Fairness** coalition, HSC successfully advocated for the adoption of the Fair Share Tax Reform



Act. State leaders have agreed to temporarily raise the personal income tax on New York's top earners to counter spending cuts for a three-year period from 2009 to 2011, which is expected to generate \$4 billion. HSC helped organize a number of activities in support of this fair approach, including a March 5 rally at City Hall; a March 16 delivery of more than 3,500 postcards to Senate Majority Leader Malcolm A. Smith to adopt the Fair Share Tax Reform Act (photo above); and a March 23 Albany Day to support tax increases on high-income New Yorkers as a way to help close the budget gap.

Due to HSC's advocacy, the **Department of Education agreed to rescind its new policy of charging to download copies of its RFP**, even agreeing to refund the \$100 to anyone who had already paid for the download. We would like to thank Kathleen Grimm, Deputy Chancellor for Finance and Administration, for working with us to resolve this matter quickly and amicably.

If you have a Student Support Service or other DOE contract and received a letter requesting you to take a "voluntary price concession" of 7% or more, please be aware that **you are not obligated to agree to this 7% cut**. HSC has ascertained that the DOE sent this letter to all entities they have contracts with (both for-profit and not-for-profit) and did not consider that not-for-profits do not have a profit margin that allows them to reduce their costs. Now that HSC raised this issue to them, they recognize the problem and are not expecting not-for-profits to comply.

## Did You Know?

Baruch College released its **4th Nonprofit Executive Outlook Survey** on March 20 for Winter 2008. (The survey was co-sponsored by HSC, The Federation of Protestant Welfare Agencies, UJA-Federation, and United Neighborhood Houses). You can see the results by [clicking here](#). Overall, the survey indicated that

### Proposal

- **June 30, 2009** - Deadline to approve the City Budget
- **July 1, 2009** - New budget takes effect

## The Effects of the ARRA on New York Budgets and Nonprofits

On April 27, HSC co-sponsored a workshop with Nonprofit Coordinating Committee of New York (NPCC), Lawyers Alliance for New York, and UJA-Federation that outlined what federal stimulus funds mean for New York. About 125 participants heard City and State representatives describe the various streams of federal funding and where those streams are being allocated in City and State budgets.

While many of the funding streams for the ARRA have already been decided, many funding streams are still being determined. Both New York City and State governments have developed websites to track ARRA spending in their respective areas; links to these websites and other useful links are provided in an [ARRA Useful Links](#) document which was distributed at the workshop and is also available on the [HSC website](#).

## Upcoming Trainings and Workshops

HSC is pleased to announce a series of workshops to help nonprofits manage their resources more effectively, called **Managing in Hard Times**. Co-sponsored with NPCC, Lawyers Alliance for New York and UJA-Federation, the series will run until June 16. The remaining workshops are as follows:

**May 14 (Thursday)** 9am-12pm

Managing in Hard Times: Strategic Alliances for Cost Savings

**May 27 (Wednesday)** 9am-12pm

Managing in Hard Times: Negotiating Contractual Agreements

**June 4 (Thursday)** 9am-12pm

Managing in Hard Times: Human Resource Issues

**June 16 (Tuesday)** 9:30-11:30am

Managing in Hard Times: Lobbying in a Time of Crisis

Please note that due to space constraints, only one person per organization is guaranteed enrollment in each workshop; others will be put on a waiting list that will be opened if room is available.

HSC is proud to be partnering with the United Way of New York City to present two high-impact, interactive workshops called **Hands on Tools for Managing through Tough Times** intended for not-for-profit leaders.

**May 21 (Thursday)** 8:30am-4:30pm

Leadership & Decision-Making

**May 28 (Thursday)** 9am-4pm

Fiscal Management

Members can [click here](#) to go to the Trainings & Meetings page, which contains more information about both sets of workshops and how to register for them.

human services leaders expressed a growing pessimism regarding how agencies would keep up with the need for services while simultaneously managing a significant decline in resources. Note that this survey was completed before the ARRA was passed.

The Fiscal Policy Institute (FPI) released a report in April indicating that the **health and human services and cultural nonprofit (HHSC) sector is the largest private sector** in New York City with an annual payroll of over \$20 billion and almost 500,000 employees. It is also one of the few sectors that is growing (even in tough times) and it plays a critical role as an employer of minority workers. [Click here](#) to see the complete article on the FPI report from the **New York Nonprofit Press (NYNP)** - their article includes a link to the FPI report.

Michael Stoller and the Human Services Council were featured on **CUNY-TV's Eldridge & Co. show**, which aired in April. You can watch the show from the web if you have Real Player by [clicking here](#). Ronnie Eldridge is a former New York City Council member and currently hosts a series on CUNY-TV that covers issues and institutions concerning the people and politics of New York.



On March 12, HSC and United Way of New York City co-hosted an event for **Honorable Lilliam Barrios-Paoli, Commissioner of the New York City Department for the Aging**. All HSC members were invited to share in honoring Ms. Barrios-Paoli in her new position.

HSC hosted two sessions about **311**, which was **recently expanded to include not-for-profits in the list of services available to callers** and will help New Yorkers navigate the extensive network of community-based organizations available to them. The first session on March 18 was a tour of the 311 Call Center for the HSC Technology and Referral Committee. On the same day, HSC hosted an informational session for City Council Members and staff on 311 and ACCESS NYC; 50% of the Council was represented at this session. You can read about the informational session by [clicking here](#).

The New York State Office for the Aging (NYSOFA) is administering a grant to support a **Community Empowerment Initiative** for the aging. To see an abstract of the funding opportunity and to request an RFA, [click here](#).

**Our HSC Family is Growing!**

Note that there is one remaining Procurement Training Institute (PTI) Course for the Spring semester and that due to HSC's advocacy efforts, PTI classes are now open to any not-for-profit provider with a City contract:

**May 7 (Thursday) 9am-12pm**  
Charities Bureau

Please [click here](#) for more information about the workshop and how to register.

## News from HSC Members and Friends

### Announcements

Congratulations to Nancy Wackstein, Executive Director of **United Neighborhood Houses** and HSC Board Chair, for being inducted into the Columbia University School of Social Work (CUSSW) Hall of Fame. She was honored on April 17 at the CUSSW 2009 Alumni Conference. Hall of Fame recipients are distinguished alumni who have made outstanding contributions to the theory and practice of social work and who, by their work and example, have added significantly to the image of the social work profession. [Click here](#) to read more.

Congratulations to Judy Willig, Executive Director of **Heights & Hill Community Council**, for being named one of 31 "Extraordinary Women of Brooklyn." On March 3, she was honored by the Brooklyn District Attorney's office for her accomplishments and service to her community. [Click here](#) to read more.

Larry Lee, Executive Director of the **New York Asian Women's Center**, was shown on "[Community in Crisis](#)," a powerful My9 TV news report about poverty in the Asian American community on February 22. Based on an **Asian American Federation** study, *Working but Poor: Asian American Poverty in New York City*, the story brings to life the impoverished side of Asian Americans, which contradicts the model minority myth. On April 10, Fox 5 aired a follow-up news report regarding a government meeting on Asian American poverty. Further details on the study and links to the TV broadcasts can be found on the [Asian American Federation website](#).

### Job Opportunities

**The National Association of Social Workers, NYC Chapter (NASW-NYC)** is looking for an Associate Director. For more information, [click here](#).

**The Coalition for Asian American Children and Families (CACF)** is looking for a Youth and Parent Program Coordinator. For more information, [click here](#).

**Hudson Guild** is looking for a Director of Development and External Affairs. For more information, [click here](#).

**Safe Space** is looking for an Executive Director. For

We are delighted to welcome the newest additions to our HSC family.



Jairo Santana joined us in April as a technology intern. He is majoring in Computer Information Systems at Devry College and is working closely with our team to update the website's content as well as its look and feel. He has already made significant contributions to our website and we hope you join us in welcoming Jairo to our team!

Please help us welcome our newest members:

- [Catholic Charities Community Services, Archdiocese of New York](#)
- [Lighthouse International](#)
- Washington Heights Community Services, Inc.

The voice of HSC and the human services sector will continue to grow clearer and louder with the addition of Jairo and our newest members.

A list of current HSC members is on our [website](#). We provide links to all members' web sites (if available) so you can learn more about the critical services they provide to the human services community.

**Please help us strengthen our voice by adding more members to this list - forward this newsletter to others.**

### Our Sponsors

HSC is grateful to all our members and donors who support our work on behalf of the human services sector.

Supporters of HSC include:

Altman Foundation  
Booth Ferris Foundation \*  
Mutual of America  
New York Community Trust  
New York City Council  
Taproot Foundation  
United Way of New York City

more information, [click here](#).

**Mental Health Association of NYC, Inc.** is looking for a Chief Operating Officer. For more information, [click here](#).

### Space for Rent

**Public Health Solutions** has computer training labs for rent. Their labs accommodate 9, 12 or 21 individuals and are equipped with high speed internet access, projection equipment and printers. If you have specific technical needs, their IT Support team will work with you. For more details, please contact Milton Washington at 917-709-3438 or [m.washington@healthsolutions.org](mailto:m.washington@healthsolutions.org).

The **Supportive Housing Network of New York** has space to sublet in its centrally-located midtown office. The space is newly built-out and includes a partially furnished private office, cubicles, and up to three additional work stations. Shared spaces include pantry, bathroom and conference room. Rent is negotiable. To view the space, please email Emily Rubin at [erubin@shnny.org](mailto:erubin@shnny.org).

**University Settlement** is offering up to \$200 off your first time renting space at their newest site, the Houston Street Center (subject to availability). They offer classrooms, conference rooms, a dance studio, and even a gymnasium or pool for one-time and ongoing rental. For more information, [click here](#).

The **Federation of Protestant Welfare Agencies, Inc.** has a rental suite measuring approximately 640 square feet, with a 25 foot ceiling and a lot of natural light.

*This space is designated for our members. Please send us your announcements, news, and issues of relevance to the sector.*

**Editorial Policy:** HSC reserves the right to determine suitability for publication and to edit submissions.

\* A special thanks to the Booth Ferris Foundation, whose generous support enables us to publish this Newsletter.

If you'd like to contribute to HSC, you can make a tax-deductible donation by sending your check to:

Human Services Council  
130 East 59th Street  
New York, NY 10022

Thank you!

We hope you enjoyed reading this quarter's edition of the Human Services Council Newsletter. Please feel free to share your thoughts about this newsletter with us. We'd love to hear from you.

If you have any questions, please contact Cynthia Tao, Membership Services Program Manager, [taoc@humanservicescouncil.org](mailto:taoc@humanservicescouncil.org) or (212) 836-1623. You can also learn more about HSC's mission and work by visiting [www.humanservicescouncil.org](http://www.humanservicescouncil.org).

*HSC's mission is to build broad recognition and support for the substantial and essential contributions of the not-for-profit human service sector to the citizens and the fabric of New York City.*

**The Voice of the Human Services Community**

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