



Human Services Council Newsletter

Issue #32 | February 2016

Join Our Mailing List!

HSC Welcomes

...new Board Members: **Susan Stamler**, United Neighborhood Houses.

...new Executive Director: **Christine Quinn**, Win.

...our new members: [Grand Street Settlement](#), [Harlem Dowling - West Side Center for Children and Family Services](#), [Heartshare St. Vincent's Services](#), [Legal Action Center](#), and [Seedco](#).

HSC Thanks

...our intern: Clifford Augustin.

Thank you all for your advocacy, leadership, and hard work with HSC!

HSC News



HSC is happy to share its newly

Letter from the Executive Director Allison Sesso

Two years ago, when I was named Executive Director of HSC, I pledged to: elevate the voice of the nonprofit human services industry and increase our sector's political clout; lead the way on sector wide reform efforts aimed at reducing burdens and increasing opportunities; add the sector's collective voice to movements focused on the underlying issues that bring people to our doors and undermine our ability to help those we serve move forward; and demonstrate the sector's contributions to communities, and to other systems, including education, healthcare, and business. I'm happy to say that with the support of our funders, supporters, partners, Board, staff, and our members, we've made great strides.

For starters, we've just released our Commission to Examine Nonprofit Human Services Organizations Closures report, [New York Nonprofits in the Aftermath of FECS: A Call to Action](#). Last year, HSC convened the Commission to examine the systemic problems contributing to the instability of so many nonprofit human services organizations with the goal of delivering thoughtful and succinct recommendations to building a strong human services delivery system in New York and addressing obstacles to providing quality programs in communities.

The time to re-envision our approach to human services delivery is now, and as the biggest funder, government must lead the way - in partnership with the human service sector and our philanthropic partners. The report is out, but our work is just

New York Nonprofits in the Aftermath of FECS: A CALL TO ACTION



released FY15 Annual Report.

Nonprofit Infrastructure Capital Investment Program Recommendations

HSC is pleased to release a [set of recommendations](#) for the Nonprofit Infrastructure Capital Investment Program (NICIP). HSC and its coalition partners will continue to advocate for this program this coming year to increase the investment being made by the State. We remind providers to share their stories with us in our [NICIP survey](#) even if you did not submit an application, letting us know why you did not apply for funding. We are compiling responses to use in our advocacy, and we need providers to let us know what changes are necessary.



HSC is happy to announce that [Give Local America](#), one of the nation's largest single-day crowdfunding events, has opened registration in New York City! *Give Local America* is a 24-hour crowdfunding event (May 3, 2016) designed to empower every person to give back to their local communities by supporting the nonprofits they trust to tackle today's most critical issues close to home.

Last year, *Give Local America* raised over \$68 million for over 9,000 nonprofits across

beginning. **It will take a concerted push to move the conversation forward and make something happen.**

Using our report as a roadmap, HSC will work towards:

- Programs that are designed with consideration for community perspective and genuine provider input;
- Public policy changes that address financial stresses faced by nonprofits contracting with government;
- Rates of reimbursement that support a living wage at human service agencies;
- Increased ability to assess risk by nonprofit human services managers;
- Improved oversight practices by nonprofit boards and auditors; and
- Ending the perpetuation of nonprofit human services providers' participation in issues of inequity.

HSC is approaching this work with an eye towards equity. From our perspective, nonprofits must push back against contractual agreements that undermine their ability to pay a living wage to their predominately female and staff of color and insist on rates that lend themselves to quality programs that incorporate the voices of those being served.

We envision a human services delivery system where nonprofits delivering services operate from a place of strength by refusing to participate in a system that perpetuates the racial, wealth, gender, and other dynamics of bias undermining progress.

We want nonprofits to take more political risks in support of progressive policies, including support for fair tax policies and a higher minimum wage. **We envision a much more enlightened and engaged human services sector; one that is helping to lead the progressive movement.**

I encourage you all to read and share our report and reach out to me with your comments and thoughts. If you are interested in supporting the work we do, you can donate to us or join HSC. Keep abreast of our advocacy actions by signing up to our mailing list.

With your continued support, we will be successful. I look forward to building a stronger, more equitable human services sector for New York with all of you.

the country. This year, NYC based nonprofits throughout the five boroughs will be part of this national event!

To Give Local NYC, [register here](#).

For more information about Give Local NYC, sign up for a [webinar here](#).

CariClub: Recruit Young Professionals to Join Your Associate Boards and Young Professional Programs

CariClub is free website for nonprofits to engage and recruit talented young professionals to join their Associate Boards and Young Professional Programs. CariClub partners with top tier companies across various industries to align their employee interests with organizations. Through CariClub, not only do you connect with rising leaders who have the time, talents and networks to make a difference, but you build a pipeline of future donors who have a sincere passion and interest to advance your mission. To learn more, visit www.CariClub.com and request a demo or email hello@cariclub.com directly.

LGBT Stakeholders' Meeting 3/10/16

The Civil Rights Roundtable Region II will be hosting a meeting focusing on civil rights issues for LGBT communities, with a particular emphasis on enforcement of the anti-discrimination protections for



Allison Sesso

Upcoming HSC Workshops and Events

"New York Nonprofits in the Aftermath of FECS: A Call to Action" Briefing 3/4/16

HSC will be hosting a panel discussion for members only on our newly released "[New York Nonprofits in the Aftermath of FECS: A Call to Action](#)" Report from our Commission to Examine Nonprofit Human Services Organizations Closures on March 4, 2016.

[RSVP here](#).

Advocacy and Lobbying Training 3/10/16

HSC, in conjunction with the [Nonprofit Coordinating Committee](#), will be hosting a lobbying training on March 10, 2016, from 3:00 to 5:00 p.m. This training will cover the nuts and bolts of the City and State lobbying laws-- including recent updates, what constitutes lobbying, and when and how lobbying should be reported. Find out whether your organization has engaged in "lobbying activity" and, if so, what you need to do to comply with the law.

[RSVP here](#).

Making the Most of Your Resources Summit 3/16/16

HSC invites you to join over 100 nonprofit Executive Directors and City Leaders on Wednesday, March 16th at the Volunteer Summit for Executive Directors to discuss how using volunteers strategically can build capacity, amplify financial resources, expand your talent pool, and unlock your Board's potential.

[RSVP here](#) and indicate that Human Services Council was the organization that invited you to the event.

Nonprofit Finance Fund Webinar: Business Choices Part 1: Growth, Earned Income Ventures & Endowments 3/1/16

transgender and gender non-conforming people. The meeting will involve panel discussions focused on the civil rights of transgender and gender non-conforming people in housing, employment, education and health care. Then, they will divide into groups focused on each of those areas to collect ideas on how to work together to enhance enforcement of civil rights laws generally and the rights of LGBT individuals in particular.

They invite you or one representative from your organization to attend and participate in this meeting. Please RSVP no later than March 3, 2016, to CR.R2@hhs.gov.

Opportunities from our Members

[Homeless Services United](#) is looking for an [Executive Director](#).

[Lantern Community Services](#) is looking for a [Director of Special Projects](#) and [several other positions](#).

[The Supportive Housing Network](#) is looking for a [Director of Policy and Planning](#) and a [Summer 2016 Legal Fellow](#).

[United Neighborhood Houses](#) is looking for a [Director of Development](#).

See the rest of the [opportunities from our members here](#).

In this 60-minute webinar, NFF will explore the conventional wisdom applied to these decisions and help nonprofit leaders to clearly assess the pros and cons of the following: growing the organization; launching an earned income venture or social enterprise; and building an endowment.

You can use the discount code: HSCMEMBER for a 10% discount on each webinar. Purchasing the full foundational or tools series results in a 15% discount.

[RSVP here](#).

Writing Winning Grant Proposals

The Support Center is offering a workshop on [Writing Winning Grant Proposals](#) on April 15, 2016 which will go over what makes a project compelling to a funder and how to paint a vibrant picture of your organization and programs through the limited format of a typical proposal. In this workshop, participants will learn:

- The language of proposal writing
- The eleven basic components of a proposal
- How to "attack" an RFPHow to develop strong program objectives

The workshops are available at: 42 Broadway, 20th Floor | New York, NY 10004

Other upcoming workshops include:

- [Great Partnerships for Good](#), April 1, 2016, on leading models in creating strong nonprofit / for profit partnerships
- [Building Supervisory Relationships](#), May 6, 2016, on the importance of building a partnership between supervisor and employee in order to create an environment of trust, responsibility, and personal accountability

HSC members can attend these and all other [Support Center workshops](#) for only \$35. Please contact [Jason Wu](#) to find out how!

Our Sponsors

HSC is grateful to our members and funders who support our work on

behalf of the human services sector.

Valued supporters of HSC include: Altman Foundation, Booth Ferris Foundation, The Clark Foundation, Mutual of America, New York Community Trust, UJA-Federation of NY, and United Way of New York City.

Thank you again for your generous support! If you'd like to contribute to HSC, you can [donate online!](#)

Help the sector by asking other nonprofit human services agencies to join HSC. Our collective voice gets louder as we add more members. Please see our [website](#) or contact [Jason Wu](#) at 212-836-1667 for more information.

HSC's mission is to strengthen the not-for-profit human services sector's ability to improve the lives of New Yorkers in need.

The Voice of the Human Services Community



ny.give.org



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